

Lawn Mowing and Maintenance Business

Livingston County, Michigan

Asking Price: \$ 112,000

Gross Income: \$ 143,144

Cash Flow: \$ 52,982

EBITDA: \$

FF&E: \$ *

Inventory: *fluctuates daily

Real Estate: Leased

Year Established: 1980

Employees: 3 FT, 3 PT plus owner

* included in the asking price

Business Description

Seller and his crew have been manicuring lawns, trimming shrubs, performing “spring and fall cleanups” for over 39 years within approximately a 20 mile radius of this home based business. Sales posted above are based on the last 4 year averages. Sales trends have been relatively stable, all being over \$135,000 in the last 4 years. Cash flow has been over \$50,000 with exception of 2018, which dipped per the owner due to an earlier winter. 2019 has been a good year for the business

If interested in this business you must complete and return a NDA (confidentiality and non-disclosure/non-circumvent agreement). Call 734-323-0376 or email michelle@bbfbrokers.com for more information.

Detailed Information

Facilities: Home based office and storage. You’ll want to move this to your location.

Competition: Lots of competition exists in this industry as it is an easy market to enter, however the longevity in this business comes from superior services at reasonable pricing.

Growth/Expansion: Growing a business requires consistent marketing, being involved in ones community, and participating in social media as well the more traditional forms of media.

Support/Training: Owner is willing to assist buyer as agreed to and needed.

Reason Selling: Seller has reached the age for qualified retirement.